

**North Sunflower Medical Center
Board of Trustees
Regular Meeting Minutes
26 January 2017**

BE IT REMEMBERED that the Chairman and the Board of Trustees of North Sunflower Medical Center, Ruleville, Sunflower County, Mississippi, met in their Regular Meeting on Thursday, 26 January 2017, when and where the following were present:

Billy Joe Waldrup, Chairman and Trustee; H. T. Miller, III, Vice Chairman and Trustee; Bobbie Bounds Allen, Secretary and Trustee; Willie M. Burton and Phil McNeer, Trustees; Billy Marlow, Executive Director; Sam Miller, CEO; Rodney Clark, COO; Drew Weissinger, CFO; Sandra Britt, Executive Administrative Assistant; Arie Chandler, Administrative Assistant; Lawson Holladay, Esquire

Visitor: Dekoka Davidson

The meeting of the Hospice of North Sunflower Medical Center was conducted prior to the calling to order of the Board of Trustees.

Mr. Waldrup called the meeting of the Board of Trustees to order at Noon and asked Mrs. Sandra Britt to open the meeting with prayer. The minutes of the 28 December 2016 Regular Board Meeting were approved as distributed by motion offered by H.T. Miller, III and seconded by Bobbie Bounds Allen.

The first order of business was an update on TRINA healthcare. Mr. Sam Miller reported that TRINA now has eighty-eight (88) patients and is continuing to grow. Mr. Miller reported that we are now receiving payments for the services provided by TRINA.

Mr. Sam Miller next gave an update on the renovations taking place in Walter B. Crook. Mr. Miller reported that the new flooring and painting should be completely finished in thirty (30) days. Mr. Miller stated that the finishing of the patient rooms will take around ninety (90) days. Mr. Miller stated that Walter B. Crook looks very nice, clean, and fresh.

Mr. Waldrup reported that his son-in-law was recently seen in the Emergency Room and received excellent care from Dr. Cosue and the entire staff.

Mr. Miller reported that he and Mr. Rodney Clark had a recent meeting with the Sunflower County Board of Supervisors and Med Stat regarding ambulance wait times during transfer. Mr. Miller reported that Med Stat is going to work hard at decreasing the wait time. Med Stat and Pafford were the two ambulance services that put in bids for Sunflower County. The Board of Supervisors approved the Med Stat contract. Mr. Miller reported that Med Stat has 3 fully staffed ALS ambulances in Sunflower County, one in Ruleville and two in Indianola. Mr. Miller reported that he had the opportunity to thank the first responders that were present at this meeting.

Drew Weissinger, CFO, presented the financials for 31 December 2016 as follows: The entire facility has a total of \$17.6 Million in cash; \$62 Million in Assets, and Fund Balance of \$37.8 Million. The Net Income for the entire facility was \$203,646 for the month of December. Net Income for the Hospital was \$70,713 for December and \$427,574 for Year to Date. Hospice had a Net Income of \$11,219 for December and \$65,527 for Year to Date. Diagnostic Center had a Net Loss of \$3,357; The Eye Station had a Net Loss of \$8,476 and the Dental Clinic had a Net Loss of \$8,153 for the month of December. Simply Sunflower had a Net Income of \$5,635; the Durable Medical Equipment Unit had a Net Income of \$109,031 for the month of December. The Pharmacy had a Net Loss of \$22,898 for December and TRINA Health had a Net Income of \$49,932.

Mr. Miller reported that in the month of January, Dr. Edwin Egger started concentrating more on working with the Screen Team and Dr. Donald Faucett is working as the full time Ophthalmologist at the Sunflower Eye Station. Mr. Miller reported that the Eye Station now has a Fundoscopic Eye Camera and will no longer have to send patients to another office to have this test done. Mr. Miller reported that the Dental Clinic had to have some major repair work done in December that resulted in over 50K being spent towards this.

Sam Miller presented the Administrators Report as follows:
Thank you all for allowing us to reschedule the board meeting this month. Mr. Miller reported that he, Rodney, and Joanie had to be on a Teleconference call with the National Institute of Health thus the change in the date of the meeting. During this National call they were able to speak about UMMCs Diabetic Tele-health program that was done at NSMC. We are now working towards getting a grant for Continued Chronic Care Management. Mr. Miller reported that NSMC was nominated for the Nightingale Award for Nursing Leadership by MS Nurses Association. Our hospital was nominated based on the educational programs and classes that were offered at NSMC. Mr. Miller reported that he and Mr. Clark were recently able to attend a Medicaid Managed Care Meeting in Jackson. While in Jackson they spoke with different representatives regarding physician collaboration and the screen team.

Mr. Miller requested that the Board go into executive session to discuss personnel issues at 12:24 P.M. At this time Mrs. Dekoka Davidson excused herself from the meeting.

MOTION: I move to go into executive session to discuss personnel issues.

Maker: Phil Mcneer

Seconder: H.T. Miller, III

Motion Unanimously Adopted

On motion by Phil McNeer and seconded by Willie Burton, and unanimously passed, the Board came back into Regular Session at 12:42 P.M.

MOTION: I move that we grant two year privileges ending 31 January 2019, for the following Provider: Dr. Albert Scherff, III (Sleep Study Specialist.)

Maker: Phil McNeer

Seconder: Bobbie Bounds Allen

Motion Unanimously Adopted

The next order of business was to discuss employee Incentives. Mrs. Sandra Britt brought to the Board's attention that the time to determine whether or not we will offer full time employees an incentive of 60 hours provided they reach the goals set forth by Administration for the hospital and contribute to the North Sunflower Medical Foundation. This should have been discussed at the October 2016 Board meeting. For the part time employees who meet their goals and objectives and also

contribute to the Foundation will be pro-rated according to their rate of pay and the amount of their contributions to the Foundation.

The areas that were discussed: the goals and objectives for the facility as a whole; maintaining a certain level of cash on hand; meeting the goals and objectives of patient satisfaction and physician satisfaction. Full time employees and part time employees must contribute to the Foundation based on the formula established several years ago as being fair and equitable to all. The Board determined that the incentive should be given just before Thanksgiving to help employees with taking care of their Christmas needs.

MOTION: I move to approve the Incentive discussed in detail be implemented retroactive to 01 October 2016 for the 2017 Fiscal Year for all employees, provided they have met their goal and objectives and contributed to the North Sunflower Medical Foundation each pay period. I further move that those employees who work part time be pro-rated to receive their portion of the incentive and that the incentive totals no more than sixty (60) hours of their pay for any employee.

Maker: Bobbie Bounds Allen

Seconded: Phil McNeer

Motion Unanimously Adopted

Upon Motion made by Phil McNeer and seconded by Bobbie Allen, the Board adjourned, subject to the call of the Chairman.

Billy Joe Waldrup, Chairman

Bobbie Bounds Allen, Secretary